

# 6th ANNUAL MEMBERS' MEETING

Wednesday 19<sup>th</sup> November 2025 - 7.30pm Bishop Wilton Village Hall

# **AGENDA**

COMMINATOR SHOP

- 1. Welcome & apologies
- 2. Chair's report
- 3. Shop Manager's report
- 4. Volunteer report
- 5. Report from Bishop Wilton Community Trust
- 6. Questions
- 7. Treasurer's report
  - Accounts for year ending 30th June 2025
  - Resolution to appoint reporting accountants
  - Review of current year
  - Resolution on June 2025 reserves position
- 8. Secretary's report & Membership Strategy
- 9. Management Committee elections and declarations
- 10. Final member questions & close



# **CHAIR'S REPORT**

#### Thank you to all...

- our members
- our volunteers
- our customers
- our committee
- our staff







### 2025 has been a very BIG year for us...

- We celebrated our 5th Birthday on 5/5/25
- We won the Plunkett "Keeping it Local" Award
- We are on the point of purchasing the shop building





# CHAIR'S REPORT

#### **EMPLOYEES**

#### Thanks to our Managers

- Anna Taylor Manager
- Helen Pilgrim "Hello"

#### Thanks to our Paid Young People (PYPs)

- Clara Stewart
- Thomas Leonard
- Maisie Hughes "Hello"
- Ewan Rowland "Hello"

Thanks to C and D Accounting Services

Thanks to Julie Roberts - keeping the shop clean







# COMMINATOR SHOP

#### Committee changes during the year

We said "hello", and offer a huge warm welcome, to Paul Lindley Curtis

The rest of the committee has remained the same

A great year for committee reorganisation and development of roles.



# CHAIR'S REPORT

# COMMITTY SHOP

#### What about the future:

- Looking forward to completing on the shop building purchase and thinking about making plans for refurbishment
- Consolidating the establishment of the shop as a community hub
- Priority ensuring that emergency shop closures continue to be avoided
- We spend within our means, continuing to contribute to the community





#### **Evolution not Revolution - update 2025**

- Sales
- Volunteer engagement
- Retain and develop our employees
- Focus on specific groups















Late night opening
Thursday
Thursday
5th December

MULLED WINE & MINCE 5.30PM - 7.30















Gemma Crow Jewellery Workshop

HAND MAKE YOUR OWN

Christmas Wire Wreath

£25 PER PERSON

BOOKING IS ESSENTIAL

PLEASE EMAIL:

Tools & Materials Provided

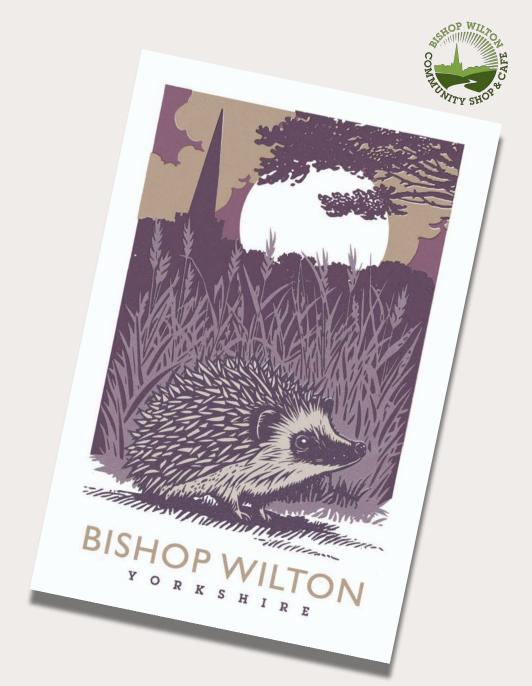
DECEMBER 2pm - 5.30pm

Bishop Wilton Shop





CHECK OUT OUR NEW DESIGN & PRODUCTS ON DISPLAY AT THE BACK OF THE ROOM



# 



















BISHOP WILTON COMMUNITY SHOP & CAFE

Home About Us What we offer Volunteer Membership Contact Us

Downloads



We celebrated being 5, on the 5<sup>th</sup> day, of the 5<sup>th</sup> month, 2025!





BISHOP WILTON O COMMUNITY SHOP





A. LAVERACK & SUN HIGH QUALITY BUTCHERS & BAKERS HIGH QUALITY BUTCHERS & BAKERS A. Spalding-Moor, YorkYO434EN

BISHOPWILTONEOMONITON

ME: NTACT NUMBER:		AVOCADO	
REQUIRED (please cir		GALA APPLE	per KG
ITEM	COST QTY REQU.	GRAPES GREEN PUNNET	per no
BABY LEAF MIX		COOKED BEETROOT	
CELERY		COOKED BEETROOT	
CUCUMBERS		PLUMS	per KG
CEBERG LETTUCE		NECTARINES	
SPINACH BAG		CHESTNUT MUSHROOMS	per KG
RED GRAPES PUNNET		BROCCOLI	
LETTUCE LITTLE GEM		LEEKS	per KG
STRAWBERRIES PUNNET		RED ONIONS	per KG
SPRING ONIONS BUNCH		WHITE ONIONS	per RG
SPRING ONIONS BUNCH		WHITE ONIONS	per KG
RASPBERRIES PUNNET		LOOSE POTATOES	per KG
KIWI FRUIT		CARROTS	per KG
BLUEBERRIES PUNNET		FINE BEAN PACK	
PEACHES		BAKING POTATOES	
BANANAS	per KG	CAULIFLOWER	
LEMON		SAVOY CABBAGE	per KG
LIMES		JERSEY ROYAL POTATOES	
ORANGES			per KG
PEARS		COURGETTE	per KG
PINK LADY APPLES	per KG	AUBERGINES	per KG
	per KG	SWEET POTATO	
CLEMENTINES		PARSNIPS	per KG
CHERRY VINE TOMATOES	per KG		per KG
GARLIC - BULB		BROCCOLI TENDER STEM	
MUSHROOMS	per KG	BUTTERNUT SQUASH	per KG
PEPPERS	•	ASPARAGUS	
LARGE TOMATOES	per KG	Please hand in by Monday A delivery / Thursday AM for F	M for Tuesd

# **VOLUNTEER REPORT**



- Thanks to all Volunteers in all roles
- Thanks to our retiring Rota Manager
- Sue Bond our new Rota Manager
- What happened with volunteering in 2025?







No. of shifts per month	232
No. of Volunteer shifts filled per month	approx 190
Individual volunteers YTD	76 FOH

- Target is to fill 200 shifts per month with volunteers
- Balance Casual workers and managers

#### **Non-Front of House:**

Booker Run	4
Cashing up	8
Pinny/ Cloth washers	5
Cleaning	11
Stock taking	12
Banking	3
Fuel replenishment	11

# **2025 Volunteer Strategy**



Following on from the Volunteer survey

#### • Training:

- More training events
- Training implementation
  - Fire/Challenge 25/Aide Memoire/Tablet
  - Train the Trainer
  - 11 new volunteers



# **2025 Volunteer Strategy**

#### **Communications**

- More Mid month "bits to know"
- Monthly Update
- Clarity The "aide memoires" and the tablet
- In the New Year
- Bring a friend





# **2025 Volunteer Strategy**

- Events:
  - Birthday Bash
    - Sponsorship
      - Halifax Estate
      - Walker Cripps
      - Field 216
      - BW Village Hall
      - Crazy Horses
  - Gin Tasting Hooting Owl







# And finally...

Any questions?



# BISHOP WILTON COMMUNITY BENEFIT TRUST





- Established 1st September 2022
- Funds from Bishop Wilton Shop surplus match funded by the Halifax Estate
- To be used for the benefit of the residents of the parish of Bishop Wilton
- 4 trustees meet in September and March to consider applications.

# BISHOP WILTON COMMUNITY BENEFIT TRUST





- Funds paid into the trust
- Funds paid out in grants
- This year's successful applications
- Criteria for applications
- How to apply

# **Questions?**

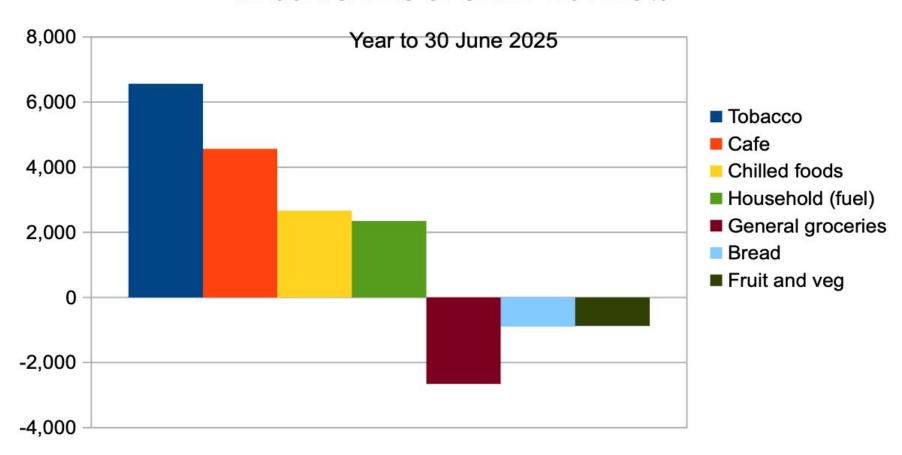




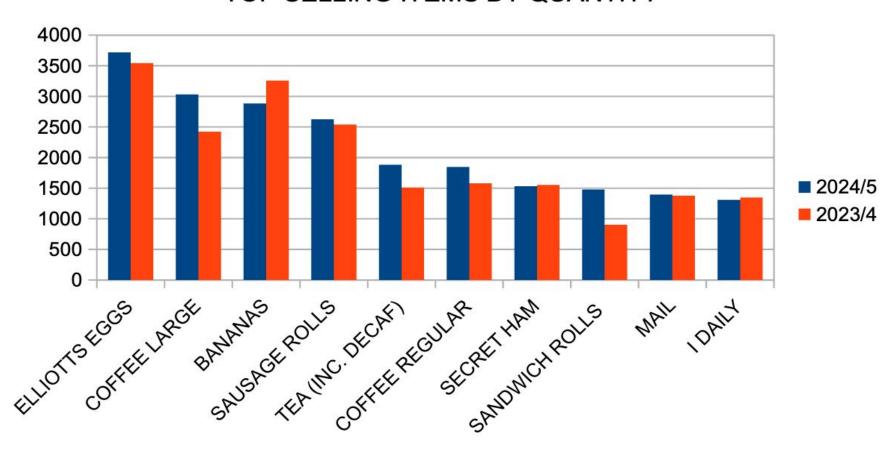
#### BISHOP WILTON COMMUNITY SHOP LTD STATEMENT OF INCOME AND RETAINED EARNINGS YEAR ENDED 30 JUNE 2025

	2024/5	2023/4	
	£	£	Change
Sales	276,154	261,904	6%
Purchases	202,768	190,661	
Gross profit	73,386	71,243	3%
Gross margin %	26.6%	27.2%	
Wages	38,666	39,317	-2%
Depreciation	6,765	7,731	
Other expenses	21,709	21,166	3%
Profit on trading	6,246	3,029	106%
Profit on trading %	2.3%	1.2%	
Donations received	50	78	
Lottery grant	899	2,000	
Interest receivable	4,415	3,237	
Profit before tax	11,610	8,344	39%
Tax on profit	0	0	
Profit for the financial year	11,610	8,344	

#### MAJOR SALES UPS AND DOWNS £



#### TOP SELLING ITEMS BY QUANTITY



# BISHOP WILTON COMMUNITY SHOP LTD STATEMENT OF INCOME AND RETAINED EARNINGS YEAR ENDED 30 JUNE 2025

	2024/5	2023/4	
	£	£	Change
Sales	276,154	261,904	6%
Purchases	202,768	190,661	
Gross profit	73,386	71,243	3%
Gross margin %	26.6%	27.2%	
Wages	38,666	39,317	-2%
Depreciation	6,765	7,731	
Other expenses	21,709	21,166	3%
Profit on trading	6,246	3,029	106%
Profit on trading %	2.3%	1.2%	
Donations received	50	78	
Lottery grant	899	2,000	
Interest receivable	4,415	3,237	
Profit before tax	11,610	8,344	39%
Tax on profit	0	0	
Profit for the financial year	11,610	8,344	

#### **DISCOUNTS, VOUCHERS AND DONATIONS**

	2024/5	2023/4
	£	£
Volunteer discounts	2,279	1,879
Member loyalty vouchers	453	0
Christmas thank you	1,320	1,340
Donations to BWCT	1,500	1,500
Other donations	179	102
Total	5,731	4,821

# BISHOP WILTON COMMUNITY SHOP LTD STATEMENT OF FINANCIAL POSITION AT 30 JUNE 2025

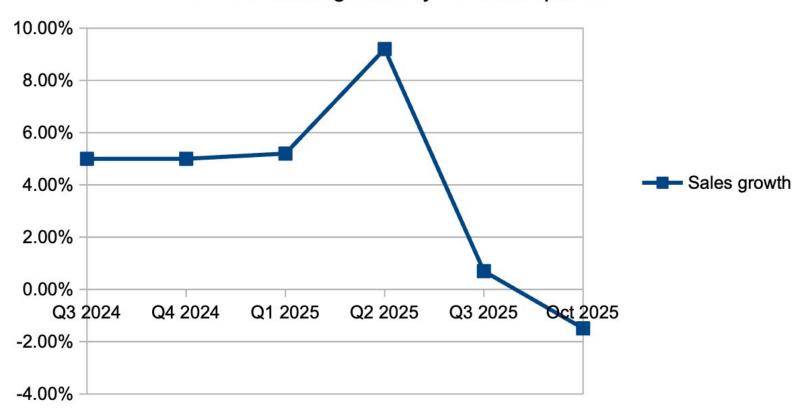
	£	£
Tangible fixed assets		36,399
Current assets		
Stocks	12,970	
Debtors	3,211	
Cash at bank and in hand	130,075	
	146,256	
Current liabilities		
Trade creditors	3,740	
Social security and other taxes	5,722	
Other creditors	7,497	
	16,959	
Net current assets		129,297
Net assets		165,696
Called up share capital	48,250	
Profit and loss account	117,446	
Members funds	_	165,696

### **AUDITORS & ACCOUNTANTS**

Vote: Resolution to disapply appointing auditors

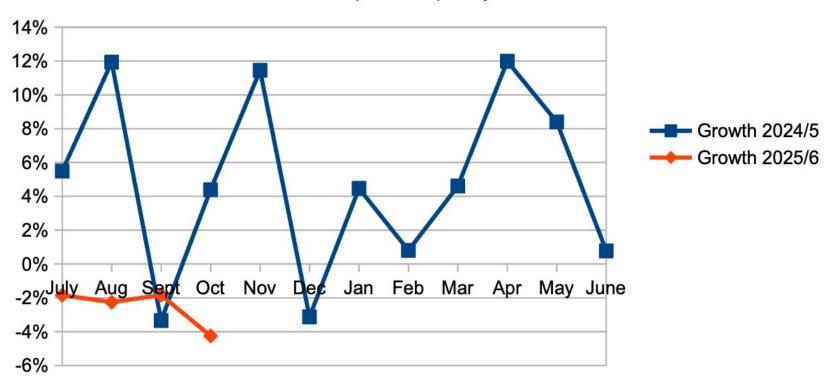
Vote: Resolution to reappoint David Cadwallader & Co as reporting accountants

#### Overall sales growth by calendar quarter



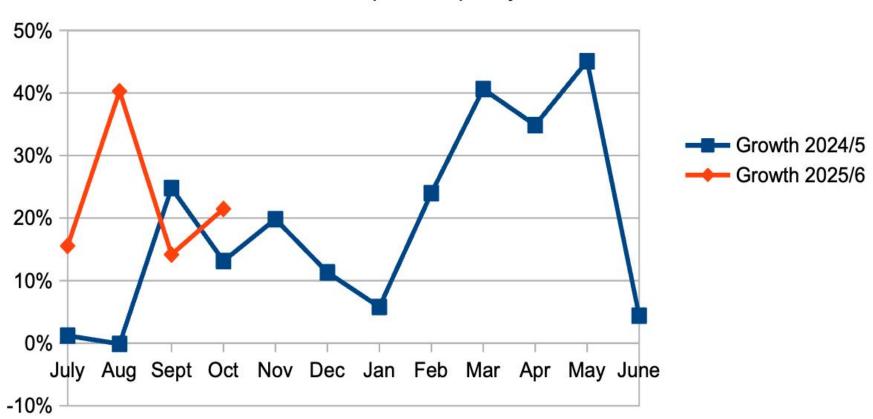
#### SHOP SALES GROWTH

Compared to prior year



#### **CAFE SALES GROWTH**

Compared to prior year



# 3 YEAR VIEW

_	_
<b>∩</b> – I	
•	00
Jai	

Sales growth %

**Purchases** 

#### **Gross profit**

Gross profit %

Wages and overheads

#### **Trading profit**

Trading profit %

Add Depreciation

#### Less capital expenditure

Working capital movement

Interest

**Net cashflow** 

2023/4	2024/5	2025/6	2025/6
Actual	Actual	Budget	No growth
£'000	£'000	£'000	£'000
262	276	285	276
-0.5%	6.0%	3.2%	0.0%
191	203	211	204
71	73	74	72
27.2%	26.6%	26.1%	26.1%
68	67	73	72
3	6	1	0
1.2%	2.3%	0.3%	0.0%
8	7	5	5
7	0	3	3
1	4	2	2
3	4	2	2
6	21	3	2

# **UPDATED 3 YEAR PLAN (LOWER SALES)**

Sales
Sales growth %
Purchases
Gross profit
Gross profit %
Wages and overheads
Trading profit
Trading profit %
Add Depreciation
Less capital expenditure
Working capital movement
Interest
Net cashflow

2023/4 Actual £'000	2024/5 Actual £'000	2025/6 Decline £'000	2026/7 Decline £'000	2027/8 Decline £'000
262	276	271	265	260
-0.5%	6.0%	-2.0%	-2.0%	-2.0%
191	203	200	196	192
71	73	71	69	68
27.2%	26.6%	26.1%	26.1%	26.1%
68	67	71	73	75
3	6	0	-4	-7
1.2%	2.3%	-0.1%	-1.5%	-2.9%
8	7	5	5	5
7	0	3	5	5
1	4	2	0	0
3	4	2	1	1
6	21	2	-3	-6

# WHAT'S NEXT?

COMMINATOR SHOP

- Keep prices as low as possible
- Work on price perception
- Encourage more members
- £10 December Voucher
- Focus on community involvement

# **RESERVES**

# BISHOP WILTON COMMUNITY SHOP LTD RESERVES REQUIRED 30 JUNE 2025

	£'000	£'000
Bank and cash per accounts		130
Working capital fluctuations and safety net		16
Potential maximum available		114
Contingencies to cover:		
To cover 4 months of trading expenses	22	
To cover downside trading risk next 3 years	7	
Possible share withdrawal requests	10	
Major capital expenditure	72	
		111
Available funds		3

# **Questions?**









#### We have a membership strategy - key components:

- Current numbers 282
- Membership encouraged there is a correlation between number of members and the viability of the shop
- Held for a minimum of 3 years
- Members are stakeholders in the shop
- Voting one member one vote
- Member Vouchers Continued the member vouchers
- Members can have as little or as much input as they wish.

# MANAGEMENT COMMITTEE - ELECTIONS & DECLARATION



#### **Current committee**

- Minimum number is 3 and maximum 12 on the management committee
- Three of the current nine committee members (Annina, Lisa, Liz)
  must stand down at this AMM as their term of office is complete.
  All of them are standing for re-election.
- Paul was co-opted onto the committee during the year and he is standing for election now.

# **VOTE**



- 1. Vote to agree that voting for elections to committee (existing and new) will be done as a block vote.
- 2. Vote to support the election of the following nominations:
  - Annina Diston
  - Lisa Crow
  - Liz Crosby
  - Paul Lindley-Curtis

# FINAL THOUGHTS

# CONTRIGUENCE OF SHAPE AND SHAPE AND

### Thank you!

We'd like to hear from you...





# 6th ANNUAL MEMBERS' MEETING IS NOW CLOSED!

Thank you for coming